



## Steven K. Zacher, SIOR, CCIM

*President/Managing Broker  
The Zacher Company*

**REAL ESTATE SPECIALTY:**

Steve offers experience in the marketing, sales and leasing of major industrial, retail, office and investment properties, primarily in Northeast Indiana. Steve joined The Zacher Company in 1987. He has been the Managing Broker since 1998. In 2017, Steve was named Realtor of the Year by the Indiana Commercial Board of Realtors

**INDUSTRY INVOLVEMENT:**

Steve is a licensed Managing Broker and Certified General Appraiser in Indiana. He has been elected into the Society of Industrial and Office Realtors (SIOR). He has earned his professional designation as a Certified Commercial Investment Member (CCIM). Steve is a past President of the Indiana/Kentucky Chapter of SIOR. He is a former member of the Board of Directors of the Indiana Commercial Board of Realtors (ICBR). He was recognized by ICBR as a Top Industrial Performer in 2014, 2015, 2016 and 2018. Steve is an associate member of the International Council of Shopping Centers (ICSC).

**NOTABLE TRANSACTIONS:**

Representation for Costco’s purchase of 15.33 acres of land in Fort Wayne  
Representation for CarMax’s purchase of 5.37 acres of land in Fort Wayne  
Sale of 104,120 SF K’s Merchandise Mart in Fort Wayne  
Sale of 100,000 SF Home Depot in Fort Wayne  
Sale of land to Shamrock Hotels in Fort Wayne  
Sale of land to Planet Fitness in Fort Wayne  
Sublease of 24,000 SF Staples in Decatur, IN  
Lease of 27,700 SF Tractor Supply in Angola , IN  
Land acquisition for Walgreens in Fort Wayne  
Tenant representation for Goodwill Industries of NE Indiana for eight retail stores

**CLIENTS SERVED INCLUDE:**

Ace Hardware, Anchor Associates, Azar’s Inc., Chapel Ridge Investments, Costco, CVS, Equity Investment Group, Goody’s Family Clothing, Goodwill Industries of NE Indiana, Inc., Hanning & Bean Enterprises, K’s Merchandise Mart, Kmart Corporation, Payless Cashways, Quality Stores, Scott’s Food Stores, The Rogers Company, Walgreens

**COMMUNITY LEADERSHIP:**

Steve serves on the Board of Trustees of Canterbury School and Greater Fort Wayne Inc. He has served on the Advisory Board of Goodwill Industries of NE Indiana in various capacities since 1987, including four years as Chairperson. He has served on the Board for the Fort Wayne Civic Theatre. He is a member of the Business Forum, a Fort Wayne business club. He is a board member of the University of Michigan Alumni Club of Fort Wayne.

**EDUCATION:**

Kalamazoo College, B.A., cum laude  
University of Michigan, M.B.A. with concentration in Finance and Real Estate

FOR MORE INFORMATION PLEASE CONTACT:

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