



Steven K. Zacher, SIOR, CCIM

*President/Managing Broker
The Zacher Company*

REAL ESTATE SPECIALTY:

Steve offers experience in the marketing, sales and leasing of major retail, industrial, investment and office properties, primarily in Northeast Indiana. Steve joined The Zacher Company in 1987. He has been the Managing Broker since 1998.

INDUSTRY INVOLVEMENT:

Steve is a licensed Managing Broker and Certified General Appraiser in Indiana. He has been elected into the Society of Industrial and Office Realtors (SIOR) as an active industrial member. He has earned his professional designation as a Certified Commercial Investment Member (CCIM). Steve was the 2002 President of the Indiana/Kentucky Chapter of SIOR. He is a former member of the Board of Directors of the Indiana Commercial Board of Realtors (ICBR). Steve is an associate member of the International Council of Shopping Centers (ICSC).

NOTABLE TRANSACTIONS:

Lease renewal of 75,894 SF for PNC Bank in Fort Wayne, IN
Lease of 25,122 SF for St. Joe Medical in Fort Wayne, IN
Lease of 19,522 SF for American Specialty Insurance & Risk Services, Inc. in Fort Wayne, IN
Lease of 13,780 SF for NE Indiana Regional Partnership in Fort Wayne, IN
Lease renewal of 13,294 SF for Merrill Lynch in Fort Wayne, IN
Lease of 7,364 SF for Raymond James in Fort Wayne, IN
Lease of 6,523 SF for Summit Reinsurance in Fort Wayne, IN
Sale of 4,376 SF Capital Pointe office building in Fort Wayne, IN

CLIENTS SERVED INCLUDE:

American Family Mutual Insurance, American United Life Insurance Co., Ash Brokerage Company, Azar’s Inc., Bunge North America, Compass Financial Advisors, Dana Corporation, Equity Investment Group, Essex Electrical Products, Fort Wayne Plastics, Inc., General Electric Co., Goodwill Industries of NE Indiana, Inc., Grange Mutual Insurance, Group Dekko, Lincoln Financial Advisors, Lutheran Health Network, Merrill Lynch, NE Indiana Regional Partnership, OmniSource Corp., Parkview Health Systems, PNC Bank, Prudential Insurance Co., Summit Reinsurance Services Inc., Sears, and Wells Fargo Bank

COMMUNITY LEADERSHIP:

Steve has served on the Advisory Board of Goodwill Industries of NE Indiana in various capacities since 1987, including two years as Chairperson. He has served on the Board for Family and Children’s Services, Inc. He has served as the Chairperson of the Transportation Committee of the Greater Fort Wayne Chamber of Commerce. He is a former trustee and a member of the Board of Directors of Congregation Achduth Vesholom. He is a member and former President of the Affiliates, a Fort Wayne business club. He is a board member of the University of Michigan Alumni Club of Fort Wayne.

EDUCATION:

Kalamazoo College, B.A., cum laude
University of Michigan, M.B.A. with concentration in Finance and Real Estate

FOR MORE INFORMATION PLEASE CONTACT:

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